

# **Insurance Sales Agent Job Description**

Franklin Insurance Group is growing and looking for the right individuals who want to grow with us. We are interested in hiring motivated individuals looking to further their career in the booming insurance industry. All Sales Training, Leads, and CRM are provided.

This is a Part-time, year-round sales position. Submit your resume today whether you have been fully released or if you are not able to be released from your previous company due to their wait period.

## **Your Role:**

- Field inbound calls and provide guidance on insurance plan selection to the Medicare market.
- Participate in a team environment, where training and coaching are provided, and opportunities for growth and advancements are driven by performance.
- Develop and deploy an expertise in the health insurance market that helps seniors make informed decisions that provide peace of mind and save them money.
- Represent the company in a professional manner, both internally and externally.

## **Minimum Qualifications:**

- Strong communication skills and the ability to communicate well with clients at all levels
- Strong time management and organizational skills
- Ability to stay confident in high stress/high activity work environment
- Ability to explain/articulate insurance programs to callers in ways that are clear and concise
- Ability to navigate multiple systems at one time while talking on the phone

## **Compensation and Benefits**

Pay: \$40,000.00 - \$70,000.00 per year

Benefits:

- Work from home

Supplemental pay types:

- Bonus opportunities
- Commission pay

Weekly day range:

- Monday to Friday

Application Question(s):

- Have you completed your 2024 AHIP Certification?
- How long have you been selling Medicare Advantage plans?

Work Location:

- Remote